10 OCT

Starts at 08:00am CEST

Radisson Blu Hotel Zurich Airport

CHECK OUT OUR **STRATEGY DINNERS**
On Pages 6,7 and 8
LIMITED SPACE ONLY **BOOK NOW**

Proventa International's 5th Annual

CLINICAL TRIAL SUPPLY CHAIN STRATEGY MEETING EUROPE 2022

Transforming supply chain network to keep up with future global health crisis

- IRT
- Decentralised Trials
- Cold Chain
- Packaging & Labelling
- Blockchain technology
- Emerging Technology
- Distribution & Logistics
- Global Networks
- Temperature Control Management
- Operations & Strategy

Featuring Industry Leaders and Decision Makers

Chris Wallace
Former Senior Vice President Supply Chain
Clover Biopharma

Niklas Mattsson
Director Comparator Management
MSD

Sonia Ben Hamida
Head of Special Cargo Operations, Safety and Security
International Air Transport Association (IATA)

Kamal Amin
Head of Clinical Supplies Management
Galderma

Nigel Cryer
Global Audit Head, Global Quality Inspection & Continuous Improvement
Sanofi

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Click here to find out what our clients think about our ***STRATEGY MEETINGS!***

Visit our website for future events →

proventainternational.com
UK: +44 (0)20 3314 0100 | **US:** +1 (617) 614 0377
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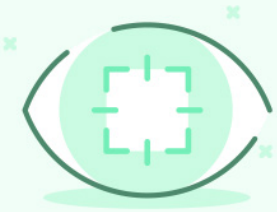
PROVENTA INTERNATIONAL

Proventa International's Strategy Meetings are a completely unique experience.

CLINICAL TRIAL SUPPLY CHAIN
STRATEGY MEETING EUROPE 2022

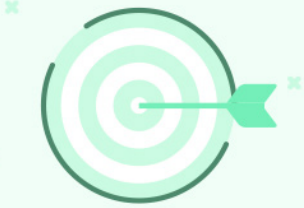
10 OCT

Our Vision



To be a platform for creating life-saving therapies and to facilitate the creation of a completely patient centric pharmaceutical industry.

Our Mission



By encouraging key leaders and their companies to put the patient at the very heart beat of every innovation. Sharing valuable insights and strategies to assist in the discovery, development and commercialisation of life saving therapies.

Our Unique Meeting Format

ROUNDTABLE DISCUSSIONS

These interactive and informal discussion groups are the hallmark of the meeting. The brightest minds in the industry are brought together in 60-minute sessions that enable participants from all over the world to share ideas, challenges and lessons learned.

PERSONALISED AGENDA

Each delegate receives a personalised agenda with the roundtable discussions that you choose. You only attend sessions and meetings that fit your challenges and interest, ensuring your time spent is focused and well-utilised.

INNOVATIVE SOLUTIONS

The most effective and time efficient way to assess potential partners at a strategic level. Identify key solution providers that can take your business to the next level and we will help arrange private meetings so you can connect.

STRATEGIC NETWORKING

Strategic networking opportunities form a key benefit of the meeting. Our proven format for building and strengthening alliances to make lasting connections that benefit you.

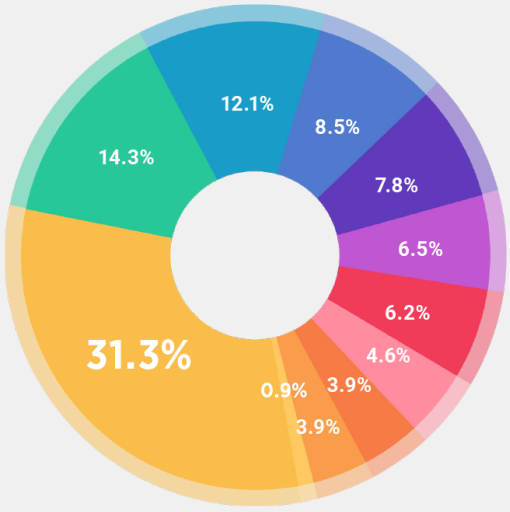
Clinical supply management faces its most overwhelming challenge amidst the current global health crisis. Despite ongoing threats of operations stoppage and border lockdowns & restrictions, the goal of expeditiously providing quality healthcare products and materials is a tall order that must be delivered.

The industry players continued to innovate ways to address the different concerns and come back with resistant supply chain management. Hence, this one-day Strategy Meeting is the best avenue for Pharmaceutical and Biotech Clinical Supply leaders to collaborate and converge together.

WHY SHOULD YOU ATTEND THIS MEETING?

- Our unique roundtable format enables 10-15 participants to discuss ideas, concepts, practical studies, and challenges within Clinical Supply Management.
- This Strategy Meeting allows you to choose and participate in topics directly relevant to you and your immediate work.
- Exclusively <invitation-only> C-Level Senior Vice Presidents, Vice Presidents, and other top executive afacilitators from leading pharma and biotech companies.
- Bespoke networking opportunities with industry leaders to further strategic conversations to optimize existing framework and process
- Develop industry solutions and solve immediate challenges on IRT, Storage & Distribution, Packaging & Labelling, Global Networks, and Direct-to-Patient/Decentralised trials
- Collaborate with different solution providers to discover the latest tools or techniques to strengthen the Clinical Supply network
- Explore revolutionary concepts and new practices to streamline supply chain management

SENIORITY OF ATTENDEES



- Director Level
- Manager
- Team Lead
- PV Specialist
- CT Specialist
- Department Head
- President / VP
- Scientist
- C-Level
- Other

Facilitator Faculty

CLINICAL TRIAL SUPPLY CHAIN
STRATEGY MEETING EUROPE 2022

10 OCT

Eric Klaver
Decentralized Clinical Trial Regulatory Director
IQVIA

Rob van den Bergh
Regional Director, Africa
Oximio

Gal Alterovich
Director, Strategic Services & Alliances
Oximio

Zayheda Khan
Director, Commercial & Procurement
Oximio

Alex Guillen
Director of Sales - Life Sciences and Pharma Europe
TIVE

Roman Hrynchuk
Chief Operating Officer
SanaClis

John Murray
VP Global Business Development
SanaClis

Allan Van Konynenburg
Senior Director, Global Depot Network
SanaClis

Paul Terry
Director, Sales & Marketing
Peli BioThermal

Sonia Ben Hamida
Head of Special Cargo Operations, Safety and Security
International Air Transport Association (IATA)

Kamal Amin
Head of Clinical Supplies Management
Galderma

Nigel Cryer
Global Audit Head, Global Quality Inspection & Continuous Improvement
Sanofi

Niklas Mattsson
Director Comparator Management
MSD

Chris Wallace
Former Senior Vice President Supply Chain
Clover Biopharma

HOW HAS OUR Strategy Meetings Benefit The Life Science Industry

> *I actually liked the interactive process between everyone around the table versus someone presenting where you don't really get a chance to talk about different things."*
>
> **Maryan Ahmadi -**
> *Senior Directory of Pharmaceutical Sciences*, Achillion

> *The round-table format for this strategy meeting is a really good one. It gives everyone the opportunity to go ahead and actually share what they know.."*
>
> **Steve Jacobs -**
> *President*, Global BioPharm Solutions, LLC

WHO SHOULD ATTEND?

- Chief Executive Officers
- Executive Vice Presidents
- Vice Presidents
- Executive Directors
- Directors
- Global Heads

RESPONSIBLE FOR:

- Clinical Trials Logistics
- Supply Chain
- Warehousing
- Cold Chain
- Technology
- and other relavant job titles...

Our Sponsors

Lead Sponsor

SanaClis

VISIT WEBSITE

SanaClis was founded in 2000 by seasoned industry experts all of whom have had executive level positions in leading pharma companies and large global CROs and is one of the very few full- service CROs for clinical trials mainly in Central and Eastern Europe (CEE) offering a comprehensive range of services including: regulatory, clinical monitoring, IMP & CTS management, custom clearance & brokerage, site contracting & payments, project management, quality management, training, central laboratory Russia - including bioequivalence studies, data management, statistics and medical writing. Its facilities, depots and processes meet the most stringent international standards and local requirements. Moreover, SanaClis developed its own software solution to track warehouse operations in real time internally and externally for clients.

Associate Sponsor

OXIMIO

VISIT WEBSITE

Oximio is an international clinical trial service provider, with logistics, sourcing and patient-focused services in established and emerging pharmaceutical markets across the world. Our extensive service offering and successful track record of 18+ years of operation make us a highly trusted partner for multinational CROs, CMOs, pharma and biotech companies.

Thought Leader

tive

VISIT WEBSITE

Tive is a leading provider of real-time supply chain visibility insights that help logistics professionals actively manage the location and condition of their shipments. With Tive, shippers and logistics service providers (LSP) eliminate delays, damage, and shipment failures to ensure shipments arrive on time and in full. Tive's solution provides data generated by its industry-leading trackers allowing clients to actively optimize their shipments, improve their customers' experience, and unlock supply chain insights in an actionable real-time manner. For more information, visit www.tive.com.

Co-host Sponsors

pci PHARMA SERVICES

VISIT WEBSITE

PCI is an integrated full service provider and a trusted partner to leading companies in the global healthcare industry. Using its knowledge of pharmaceutical development,clinical manufacturing and packaging solutions, PCI provides unparalleled expertise and a seamlessly integrated drug development service delivering speed-to-market and commercial success for its client's products. From molecule to market, its innovative, leading-edge technology and continued investment in their people and facilities enables PCI to address global drug development needs at each stage of the product lifecycle. From its dedicated Clinical Trial Centers of Excellence, the Clinical Services team offers a truly global service balanced with a localized focus. PCI's clinical trial services include, Pharmaceutical Development including Highly Potent Molecules, Clinical Trial Manufacture including Highly Potent Molecules, Clinical Packaging and Packaging Design, Primary Packaging, Secondary Packaging, Specialty Product Packaging, Clinical Supplies Management, Clinical Planning and Support, Project Management, IVRS-IWRS, Qualified Persons (QPs), Support Services, Data Access.

CRYOPDP a cryoport company

VISIT WEBSITE

CRYOPDP is the first choice courier for Life Sciences and Healthcare industries with more than 25 years of experience. Which has as its mission to improve the health of people around the world by providing global innovative temperature-controlled logistics solutions to the Clinical Research Community and Cell & Gene Therapy communities. CRYOPDP designs tailor-made solutions to secure the logistics of clinical trials and R&D samples, thanks to a team of temperature-controlled logistics experts and all the entities strategically located around the world.

PELI BIOTHERMAL

VISIT WEBSITE

Peli BioThermal offers the widest range of temperature-controlled, thermally-protected packaging and service solutions to the global life sciences industry. The company's products are designed for use in Clinical Pharmaceutical, Cell & Gene, Clinical Trials and Commercial Pharmaceutical applications, as well as Air Ambulance and Military Medicine. We are dedicated to developing innovative products designed to fulfil the complex needs of the global life sciences industry. The company's customers benefit from its extensive expertise in ensuring that temperature stability is maintained throughout the distribution chain. The company also offers a complete portfolio of services, including Rental & Lease option, plus software to support end-to-end temperature-controlled packaging asset management.

MYONEX
YOUR CLINICAL TRIAL SUPPLY PARTNER

VISIT WEBSITE

Long-time expertise, global access, and reliable solutions.
Myonex is a global clinical trial solutions provider with locations in the US, UK, Denmark and soon in Germany. For over 30 years, we have been the leading global clinical trial supply company and have expanded our service portfolio to offer complete solutions around clinical trials. We at Myonex add by helping them always be prepared for what is next. Our goal every day is to make sure they have whatever they need when and where they need it to execute a successful trial, while minimizing delays, unnecessary costs, and surprises.

ADAPT IDEATIONS

VISIT WEBSITE

Adapt Ideations is a leading innovator of asset tracking and monitoring solutions designed for the global pharmaceutical industry. Their mission is to enable greater visibility, asset intelligence and compliance helping simplify everyday asset management through technology. With innovation at the forefront of their solutions, Adapt Ideations assists their clients to transform everyday data into operational efficiency. Having worked closely with one of their first clients, a fortune 500 company within the pharmaceutical logistics space led Adapt Ideations to where they are today having developed their solutions to the strict regulations and compliance standards of the industry. Today Adapt Ideations works with a range of clients globally in the U.S, Europe & the APAC region.

Exhibitor

EMBALL'ISO

VISIT WEBSITE

How it Works?

Real insights are shared in conversations, not lectures. That's why our unique **roundtable** format guarantees real learning and ensures you only attend discussions that deliver value to you.

Join as many as four roundtable discussions, each with up to 20 other subject experts, networking with top-level peers in an informal, relaxed and sociable environment.

Simply follow the steps below to select your roundtable discussions and we'll create your own personalised agenda for the day:

01

EXPLORE THE FULL AGENDA

Select which roundtable discussions you would like to join. Our sessions are divided among 5 themed tracks for easy selection - you can choose to join any session you like.

02

COMPLETE YOUR SCHEDULING FORM

Select your preferred roundtable discussion for each time slot. We will send this form out via email a few weeks before the event - be sure to get your first choice by completing the form quickly.

03

ENJOY YOUR PERSONALISED EXPERIENCE

Join your selected roundtable sessions on the day. We will give you your personalised agenda containing the time and room assignments of your chosen roundtable discussions so you won't miss it.

Agenda at a Glance

Clinical Trial Supply Chain Strategy Overview 10th of October, 2022 – Radisson Blu Hotel Zurich Airport

TIME CEST	TRACK 1 IRT/TECHNOLOGY	TRACK 2 STORAGE & DISTRIBUTION	TRACK 3 PACKAGING & LABELLING	TRACK 4 GLOBAL NETWORKS	TRACK 5 DIRECT-TO-PATIENT/ DECENTRALIZED TRIALS
08:00 - 08:30	REGISTRATION AND WELCOME				
08:30 - 09:00	SanaClis	OPENING KEYNOTE PRESENTATION Current Challenges in the Supply Chain and Future of Clinical Trials		SanaClis	
09:00 - 10:00	How can we implement and work with new IRT systems and overcome challenges?	Importer of Record (IoR Discussion)	Examining current packaging developments and forecasting their influence on the industry in 2023 and beyond	Challenges in sourcing comparators	Examining the different types of direct delivery of medicines that are feasible today
10:00 - 10:20	NETWORKING / 1-1 MEETINGS				
10:20 - 10:40	NETWORKING / 1-1 MEETINGS				
10:40 - 11:00	NETWORKING / 1-1 MEETINGS				
11:00 - 12:00 SOLUTION	Streamlining Clinical Supply Chain - Supply IMP to the Right Place, on Time and on Budget SANACLIS SanaClis	Navigating Clinical Trial Regulation	Clinical Trial Insights into Comparator Sourcing: 2020 to 2022	The impact of the war on clinical trial supply OXIMIO - THE SMO GROUP OXIMIO	Direct-to-Patient logistics in Europe: how to manage regulatory variances per country OXIMIO - THE SMO GROUP OXIMIO
12:00 - 12:30	IQVIA	KEYNOTE PRESENTATION Best Practices to Patient-Centric Trials: The Data Privacy and Regulatory Compliance Learning Curve			IQVIA
12:30 - 13:30	NETWORKING LUNCH				
13:30 - 14:00	tive	KEYNOTE PRESENTATION Evolution and trends on Real Time Visibility and Monitoring and how technologies can assist the supply chain not only on securing arrival of products but also predicting and avoiding deviations during transit			tive
14:00 - 15:00 SOLUTION	What to look for in Real Time Monitoring Systems particularly useful for Clinical Trials TIVE tive	How a Resilient Clinical Supply Chain can Overcome Some of the Most Challenging Atrocities in Our Lifetime - from Pandemics to War SANACLIS SanaClis	Overcoming bottlenecks due to unreliable and slow software	The clinical trial potential of sub-Saharan Africa OXIMIO - THE SMO GROUP OXIMIO	How to make more sustainable choices with passive cold chain packaging systems that don't cost the earth PELI BIOTHERMAL PELI BIOTHERMAL
15:00 - 15:20	NETWORKING / 1-1 MEETINGS				
15:20 - 15:40	NETWORKING / 1-1 MEETINGS				
15:40 - 16:00	NETWORKING / 1-1 MEETINGS				
16:00 - 17:00	What digital platforms can we use to house all data, in order to improve planning excellence, operational efficiencies and improved cycle times for end to end supply chain management?	What will the future warehouse look like? 3, 5 or 10 years from now?	Primary container labelling requirements in relation to Expiry Dating (EU regulations 536/2014)	Airfreight Temperature Controlled Logistics for Pharma Products	The power of decentralised trials: Flexible supply chain development
17:00 - 18:00	DRINKS & CANAPES RECEPTION				

ADAPT IDEATIONS

IN PARTNERSHIP WITH:

PROVENTA INTERNATIONAL

DATE

Monday, 10th October 2022

VENUE

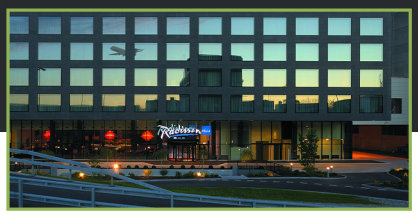
Radisson BLU

Radisson Hotel Zurich Airport

STRATEGY DINNER

The global pandemic has been a major disruptive force of change putting forth the critical role of data analytics; can Active Tracking replace Passive Tracking to achieve this goal today?

The global pandemic has been a major disruptive force of change while additional dynamics around data driven decision making bring pressures to adopt end to end visibility. These dynamics underline the mission-critical role of data capture and analytics to further improve effectiveness for all organizations in the supply chain. The question now is, what will it take to replace the older passive tracking manual intensive ecosystems within cold chain & bio-pharma to fully automated cloud based active tracking solutions without impacting the budget and operational overhead. And what is the relationship between technology, smart packaging, and the supply chain movers to adopt innovation at the speed of progress.



KEY TOPICS OF DISCUSSION

- What is the definition of Active Tracking vs. Passive Tracking
- The impact today of Active Tracking and the intrinsic value it brings over current non-connected solutions
- The importance of collaboration between smart packaging, innovative technology, and the symbiotic relationship to cold chain distribution
- What does advanced analytics mean to your decision making and are you ready to integrate at governing level to transform monitoring
- The market says by 2025 50% of all global supply chain will be utilizing Active tracking in some capacity, do we agree 2025 is realistic sooner/later
- What will be the largest hurdle to overcome, budgets or change management

KEY OPINION LEADERS

Jody Radoff – CRO, Adapt Ideations
An 18 year business development expert from leading global sales organizations across multiple industries brings his strategic leadership to Adapt Ideations. Jody has driven world class teams driving revenues into the 100's of million. As an honors graduate with a BA in Communications and Journalism from the University of Arizona, Jody is driven and through his strong work ethic is empowered to drive results through actions allowing business goals to be greatly achieved. As CRO, Jody is responsible for Adapt Ideations U.S. and EU expansion and providing oversight to global sales operations. Jody is dedicated to listening to our clients and connecting with them to assist them in reaching their company's goals & visions.

Prashanth Dharawath – CEO (Co-Founder), Adapt Ideations
With a degree in Aerospace Engineer from IIT Bombay, Powai (Mumbai, India), Prashanth is one of the co-founders of Adapt Ideations. Apart from heading the Asia Operations for Adapt Ideations, Prashanth has in-depth knowledge of Narrowband Internet of things technology, Industrial Robotics and Self-Driving vehicles. Aeromodelling and embedded systems design are his favorite hobbies.

Anirban Gupta – Director (Co-Founder), ANZ
Anirban has a strong background in IT & leadership roles across the FMCG and supply chain solutions sector. Anirban is a Harvard Business School alum having completed his executive MBA specialising in leadership and innovation. His experience and knowledge led him to form Adapt Ideations with Prashanth & Sai and has enabled Adapt Ideations to become what it is today.

Paul Della Villa – Director Digital Solutions Cold Chain Technologies (Global Leader of Cold Chain Packaging and Covid-19 Vaccine Packager), Cold Chain Technologies
Head of global new innovation solutions for Cold Chain Technologies. Paul is central to CCT's innovative packaging solutions to revolutionize cold chain management. An MBA graduate with 15+ Years of experience delivering quality results in the cold chain industry. Extensive experience in the international business arena specializing in new utilizing IOT and SAAS technologies to bring new products to market and developing business strategies around these technologies.

ABOUT ADAPT IDEATIONS

Adapt Ideations is a leading innovator of asset tracking and monitoring solutions designed for the global Cold Chain and Bio-Pharmaceutical industry. Their mission is to design and build tailored, vertically-integrated asset intelligence solutions for regulated industries to enable greater visibility, asset intelligence and compliance helping simplify everyday asset management through automated technology. With innovation at the forefront of their solutions, we tackle challenges that matter and we're doing it with diverse teams of amazing people all over the world. Adapt Ideations works with a range of clients globally in the U.S, Europe, Asia, ANZ, and the APAC region.

CONTACT Genelyn Amorillo ga@proventainternational.com +1 (617) 4315492 ext 327 www.proventainternational.com

PROVENTA INTERNATIONAL

IN PARTNERSHIP WITH:

HAMILTON
THE MEASURE OF EXCELLENCE®

STRATEGY DINNER

"Smart PAT" (PAT = Process Analytical Technology).

Biopharmaceutical manufacturing is a notoriously complicated process. A major challenge in this process is the product itself - particularly for biologics manufacturing. Proteins are highly complex molecules with many closely related, but functionally different, variants., These realities can make analysis and control difficult. Traditional quality control methods are over-reliant on lab work for process sampling and analytics: often, labs, their location, capacity and the costs associated with them act as bottlenecks. Improving quality controlprocesses requires a true disruption of the traditional in-lab work with an advancement to smart quality control. Smart quality control shifts quality and performance monitoring to the shop floor to enable in-line monitoring, automated process control, and real-time release. This is achieved through harnessing cutting-edge technologies to realize increased cost-efficiencies throughout the supply chain.

Attendees will be able to address these issues and the innovations solving them, such as:

- New real-time measurement technologies that overcome the challenges of durability, specificity, and speed to measure PAT Critical Process Parameters and Key Performance Indicators during the process.
- Progressing digitalization to enable innovative process analytics (soft sensors), advanced process control (e.g. digital twin simulation), preventative maintenance, and asset management.

AGENDA

17:15–18:00	REGISTRATION, NETWORKING & COCKTAILS
18:30-19:00	WELCOME AND INTRODUCTION
19:00-20:00	ROUNDTABLE DISCUSSION **Title: Smart, connected and controlled: The new bioprocesses.** **Speaker:** Martin Mayer, Business Development Smart Engineering Services & Digitalization at ZETA GmbH • Digitalization and Smart Sensors for Bioprocesses • Use of measurement data for process optimization and closed loop control in operations • FDA take on ML / Advanced Process Control • Learnings and outlook
20:00-20:45	DINNER
20:45-21:45	ROUNDTABLE DISCUSSION **Title: Of plasmids, proteins and viral vectors: (soft) sensors for the production of novel biopharmaceutical modalities.** **Speaker:** Prof. Dr. Thomas Villiger, Prof. of Bioprocess Technology at University of Applied Sciences Northwestern Switzerland (FHNW) • Advantage of using simple and robust mechanisms over complicated mathematical models • Applying soft sensor triggered fed-batch platform for plasmid and protein production • Utilizing product quality control by biocapacity measurements in continuous cell culture processes • Discussing the capabilities and limitations of Raman spectroscopy
21:45-22:00	CLOSING REMARKS AND COFFEE

11TH OCTOBER 2022
TUESDAY

Radisson BLU HOTEL, ZURICH AIRPORT

Zurich Airport,
8058, Switzerland

Key Opinion Leaders

Prof. Dr. Thomas Villiger
Prof. of Bioprocess Technology
University of Applied Sciences Northwestern Switzerland (FHNW)

Thomas Villiger received his Msc and PhD in Chemical and Bioengineering from ETH Zurich. He gained more than a decade of industrial experience in bioprocess development and manufacturing at Merck, Novartis and Biogen. Since 2019, he is head of the Bioprocess Technology Laboratory at the University of Applied Sciences Northwestern Switzerland (FHNW) in Muttenz, Basel. His research focuses on upstream and downstream processes for antibodies, viral vectors, and other complex biologics, with particular emphasis on the application of process analytical technologies and data science tools to develop new manufacturing strategies, intensify processes, and control product quality.

Martin Mayer
Business Dev Smart Engineering Services & Digitalization
ZETA GmbH

Martin Mayer studied industrial engineering and business at the Technical University Graz. During his career a wide variety of senior roles from business development, research and development responsibility to general management challenged his skills within more than 15 years of interesting international work.
Within that time he was responsible for a number of projects in chemical industry, Pulp and Paper as well in biotech/ biopharma industry mainly in the field of digitization, data management, data analytics and model based optimization (DoE). Within the last years the growing awareness for digitalization topics within the pharma industry in combination with the harmonization activities (ICH Q8-Q12) have formed excellent boundary conditions for the establishment of new products and services, not only in the manufacturing sector, but especially in the field of R&D (Data Management in R&D, advanced control strategies for conti processes,...). Within ZETA he is responsible for business development in the field of Smart Engineering Services and Digitalization. Martin Mayer is member of the Steering Commitee for the Plug&Produce activities within the ISPE Pharma 4.0 program.

Contact Details:
KATH DE VELA
kv@proventainternational.com
+1 (617) 4534896 ext 325
www.proventainternational.com

STRATEGY DINNER

Seamless global strategy for NCE development and API supply chain by optimizing technology, providing collective expertise, and reducing the delivery time and cost – an unmet need

The "heart of drug development" is to employ innovative technologies and collaborations across the globe, to assemble a powerful Drug Development Engine to accelerate candidates from drug discovery, PRD, scale-up through commercialization. The best way to increase the valuation of drug discovery and development pipeline and company's portfolio is to accelerate their milestones, reduce costs while maintaining quality. Today's CDMO industry is lacking a unique collective expertise in one place, utilizing ground-breaking technologies for the synthesis of architecturally complex molecules that can intercept any molecule, at any stage of development. Ultimately the know-how of phase appropriate execution, 'shaving' months off the development cycle time and a "one stop shop" of delivery of entire CMC management is an unmet need.

OCT 12
WEDNESDAY

Radisson Blu

Radisson Blu Hotel Zurich Airport

AGENDA	
17:00 - 18:00	Registration, Networking & Cocktails
18:00 - 18:15	Welcome & Introductions Swapan Bhattacharya, *Managing Director*, TCG Lifesciences Pvt. Ltd. Sanjoy Kumar Mahanty, Ph.D, *Vice President & Head of Business Development-NA*, TCG Lifesciences Pvt. Ltd.
18:15 - 19:15	Roundtable Discussion on: Big Pharma training with Biotech mentality to "Accelerate Molecules to Medicines" • Solving complicated CMC problems for NCEs adopting "First Time Right" techniques for First in Human studies • Reducing timelines by utilizing optimized "Drug Development Engine" • Leveraging innovative technologies embedded in Process Research and Development for API • Utilization of dynamic cost structure model • Tapping global resource pool • US management oversight operation • 24 hr/day for solving problems and deliveries • Smooth tech transfer for API in a global setting • Implementing collective expertise of globally based scientists, scientific project managers and engagement with client-based approach • Maintaining transparency and IP protection Joseph D. Armstrong, III, Ph.D, *COO*, TCG GreenChem, Inc. (NJ & VA, USA)
19:15 - 20:30	Dinner
20:30 - 21:30	Roundtable Discussion: Continue the topic Big-Pharma training with Biotech mentality to "Accelerate Molecules to Medicines" Subho Roy, Ph.D, *Vice President - Business Head*, Clinivent Research Pvt. Ltd, A 100% subsidiary of TCG Lifesciences
21:30 - 22:00	Closing Remarks, Coffee & Cognacs Vishal Rajput, Ph.D, *Vice President, Business Development*, TCG Lifesciences Pvt. Ltd. Dr. Gopal Sirasani, *Associate Vice President*, TCG GreenChem

KEY OPINION LEADERS

Swapan Bhattacharya - *Managing Director*, TCG Lifesciences Pvt. Ltd.

Swapan Bhattacharya is the Managing Director of TCG Lifesciences (TCGLS) and is responsible for the executive leadership and overall management of the company. He co-founded TCGLS in 2001 and has taken the Company to a global leadership position in the research services space. He is also a key member of the Governing Council of the TCG Centers for Education and Research in Science and Technology, a not-for-profit institute in the process of spawning multiple centers of excellence in the frontier fields of translational neuroscience and oncology, AI and quantum computing. He has been associated with the TCG Group since 1995 and has spearheaded the group's investments in India and its entry into life sciences domains from 1998. His professional career has spanned across the globe for about 40 years. Prior to joining the Group, he has held positions with PaineWebber Inc. as Senior Vice President and as Consultant to the US Nuclear Regulatory Commission. Over the years, he has held leadership committee positions in US India Business Council, FICCI, AMCHAM and Assocham; several board positions; and received excellence awards. He holds a bachelor's degree in engineering from the Indian Institute of Technology, Kharagpur, a master's degree from the Virginia Polytechnic Institute and State University, U.S.A and an MBA from Kellogg School of Management, Northwestern University, U.S.A. He received the Lester Cunningham Award for academic excellence at Northwestern.

Sanjoy Kumar Mahanty, Ph.D - *Vice President & Head of Business Development-NA*, TCG Lifesciences Pvt. Ltd.

Dr. Sanjoy Kumar Mahanty is part of the core business development, account management, marketing & sales team in the USA. Dr. Mahanty has twenty-five years of expertise in scientific research, and extensive leadership experience in drug discovery & development process. Dr. Mahanty has been associated with TCG Lifesciences for over eight years. He has been highly successful in penetrating CRO/CDMO markets globally, and proven track-record in establishing the new business, and maintaining existing clients. He holds a bachelor's degree from Utkal University, and a master's of sciences (MSc) & PhD degree in Biochemistry from Jawaharlal Nehru University, New Delhi, India. Dr. Mahanty completed his Post-Doctoral Research Experience from Harvard Medical School, Boston, and University of North Carolina, Chapel Hill, USA. He has eighteen co-authored peer reviewed publications including one in the highly reputed journal CELL, one book chapter, and ten shared patents to his credit.

Joseph D. Armstrong, III, Ph.D - *COO*, TCG GreenChem, Inc. (NJ & VA, USA)

Dr. Armstrong is a high energy scientific and executive leader with 28 years of experience at Merck & Co., Inc. in Process Research, Formulation Development and Project Management with deep knowledge and experience of all drug discovery and development processes to support IND to NDA filings. As the Merck Preclinical Integration Lead (Process R&D, Formulation R&D, DMPK, Safety Assessment, and Clinical Supplies) for the merger with Schering Plough, created a multidisciplinary organization that leveraged development knowledge to accelerate identification of Preclinical Candidates and their rapid entry into the clinic and beyond. He led the cross-functional team that filed the drug Januvia™ for the treatment of type II diabetes in less than 4 years by executing new green and sustainable technologies and strategies. He led the Process R&D Team that discovered the novel asymmetric hydrogenation process for the preparation of Sitagliptin, the active ingredient in Januvia™ . This team received the Thomas Edison award, the EU IChemE Aztra-Zeneca Award for Green Chemistry and Engineering and the US Presidential Green Chemistry Challenge Award.

Subho Roy, Ph.D - *Vice President - Business Head, Clinivent Research Pvt. Ltd*, A 100% subsidiary of TCG Lifesciences

Dr. Subho Roy Joined the group in 2002 and has been one of the key leadership members responsible for the growth of the company. He holds a Ph.D degree from Indian Institute of Chemical Technology, working with Dr. A.V.Rama Rao, on synthesis of natural products of biological importance and subsequently spent few years at the University of Kansas, Lawrence, USA, working with Dr. Gunda Georg for his post-doctoral studies. He has more than 20 years of Industrial experience of progressing small molecules coming out of R&D through various phases of development and taking them all the way to commercialization. He is a specialist in new process development, optimization and various other aspects of CMC. Dr. Roy has several publications to his credit and holds several European and US patents. He has played a key role in conceptualizing and designing of the manufacturing facility, "Clinivent Research Pvt. Ltd.", a 100% subsidiary of TCG Lifesciences, which has successfully completed US FDA inspection.

Vishal Rajput, Ph.D - *Vice President, Business Development*, TCG Lifesciences Pvt. Ltd.

Dr. Vishal Rajput holds Masters in Chemistry from IIT Roorkee, he is a Ph.D in Medicinal Chemistry from CDRI Lucknow, and a Post Doctorate from Lund University, Sweden and University of Alberta, Canada. He also holds PG diploma in patent Law from NALSAR Law University, Hyderabad. He is a seasoned techno-commercial professional with experience in Pharma/Life science Industries spans across Business Development (CDMO), API-Sales, Project and Portfolio Management and in R&D from top-tier pharma and biotech companies like Syngene Intl Ltd. Merck and Sigma-Aldrich etc. His last assignment was with Shilpa Medicare Ltd. as Head of Global CDMO Business- Drug Substance and Drug Product. He also has cross value chain expertise and Business Development experience covering discovery, development and manufacturing services for small and large molecules (ADC, NCE, Carbohydrates, Polymer and peptide) API for global Innovator and Generic companies.

Dr. Gopal Sirasani - *Associate Vice President*, TCG GreenChem

Dr. Gopal Sirasani is the Associate Vice President of TCG GreenChem. He is responsible for key account management, marketing, and sales operations. He has been highly successful in establishing new business collaborations between biotech companies and TCG GreenChem/TCG Lifesciences. Dr. Sirasani is heavily involved in tracking the customer projects for CMC development, in terms of route scouting, process development, scale-up operations and cGMP/non-GMP campaigns to deliver for preclinical and clinical needs of the clients. Dr. Sirasani received his bachelor's in Chemical Technology, Masters in Drugs and Pharmaceuticals, Ph.D. in Synthetic Organic Chemistry at Temple University, Philadelphia, and Post-Doctoral training at Harvard University. In total, he has 18 years of academic and industrial experience.

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Event Day

OPENING KEYNOTE PRESENTATION

8:30 – 9:00 CEST

Current Challenges in the Supply Chain and Future of Clinical Trials

- What should be applied to future supply chain strategies
- What mistakes should be avoided

SANACLIS

Allan Van Konynenburg
Senior Director, Global Depot Network
SanaClis

ABOUT THE SPEAKER

Allan van Konynenburg has more than two decades of experience in Business Development and Operations in the pharmaceutical arena, specifically in specialty logistics and supply chain. He brings with him a wealth of knowledge and experience across the pharmaceutical ecosystem, extending to Warehousing, Fulfilment, Distribution, CTSM, Logistics, Direct-to-patient, and Cell & Gene therapy. Allan is responsible for SanaClis vendor relationships, identification of specialized Clinical Trial Depots, formalization of business relationship with current and new vendors and establishing and negotiation of unified pricing models. His knowledge and experience play a key role in managing innovative approaches to existing and new business challenges and work with teams across SanaClis to deliver customer-centric products and services that support SanaClis' mission statement.

END OF OPENING KEYNOTE

KEYNOTE PRESENTATION

12:00 – 12:30 CEST

Best Practices to Patient-Centric Trials: The Data Privacy and Regulatory Compliance Learning Curve

So much discussion within the clinical trials industry is around "Patient Centricity" but what's left out of these discussions are the impacts of regulatory and data privacy compliance on patient centricity. The pandemic may have accelerated sponsors embracing decentralized clinical trials faster than originally intended, demonstrating real benefits to patients, sites, and sponsors. For all the benefits DCT technology bring, it presents additional complexities related to patient data privacy and regulatory compliance adherence that are critical for continued success and global expansion while staying aligned to patient centric principles.

- Build trials and protocols that meet regulatory and legal frameworks that follow data privacy laws and Good Clinical Practice (GCP) standards
- Understand how regulatory and privacy laws improve patient centricity
- Foster a relationship with sites and give sponsors confidence that their CRO can uphold the trust of participants that is so crucial to patient centricity

IQVIA

Eric Klaver
Decentralized Clinical Trial Regulatory Director
IQVIA

ABOUT THE SPEAKER

Eric Klaver brings almost 30 years of clinical research experience to IQVIA in roles varying from data management to post-trial access. His focus has been on compliance in clinical trials, through training and auditing. Eric has trained clinical research staff literally around the world and has audited, supported audits and inspections on an international stage as well. Currently, Eric focuses on the continued compliance of the IQVIA DCT strategy and platform.

END OF KEYNOTE

Event Day

AFTERNOON KEYNOTE PRESENTATION

13:30 – 14:00 CEST

Evolution and trends on Real Time Visibility and Monitoring and how technologies can assist the supply chain not only on securing arrival of products but also predicting and avoiding deviations during transit

TIVE

Alex Guillen
Director of Sales - Life Sciences and Pharma Europe
Tive

ABOUT THE SPEAKER

Alex Guillen is an established executive with a proven record in global business and market development, with well-rounded experience in multicultural sales management and brand building. Alex has extensive experience and expertise in cold chain; as SME - Life Science and Pharma at Tive, Alex leads sales and business development within the company's rapid-growth Life Science division. Previously, Guillen served as a Board Member and leader of Corporate Strategy at SWITRACE S.A, a developer of temperature and humidity data loggers compliant to the Pharma and Biotech industries. Alex's extensive experience also includes serving as Global Cold Chain Director of Fisher Clinical Services, CEO of Escort Cold Chain Solutions SA, and Director for Commercial Operations for Novartis Vaccines.

END OF AFTERNOON KEYNOTE

10 OCT

Clinical Trial Supply Chain STRATEGY MEETING EUROPE 2022

Radisson Blu Hotel Zurich Airport

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Event Day

TRACK 1:
IRT/TECHNOLOGY

With the increased use of digitalization throughout the clinical supply chain network, it's critical to understand how IRT and technology can help pharma supply chain challenges like tracking disease spreads through datasets, monitoring temperature controls during transits, and detecting counterfeit drugs. This session dives deep into efficiency needs, including how to leverage and incorporate best practices into IRT systems, how digital technology is revolutionizing clinical supply management, and how firms may use integrated technology to identify next steps to avoid interruptions.

11:00 – 12:00 CEST

SOLUTION FOCUS ROUNDTABLE 2:
Streamlining Clinical Supply Chain - Supply IMP to the Right Place, on Time and on Budget

- **Using clinical operations, regulatory, data management, depot and logistics experience to plan study supply chain**
- **Risk management approach to supplies planning, quality and compliance management**
- **Overcoming logistical challenges within the supply chain**

Roman Hrynchuk
Chief Operating Officer
SanaClis

SANACLIS

SanaClis

ABOUT THE SPEAKER

Roman Hrynchuk leads key company business by providing strategic direction and day-to-day oversight. With 15 years of experience in pharmaceutical business, Roman leverages a profound and deep knowledge of clinical research and a passion for operations, to continuously improve the company's performance, whilst retaining compliance with regulatory requirements and best practices. Additionally, Roman is responsible for the regular control and management of SanaClis operational departments such as, Clinical Operations, Clinical Trial Supply Chain, Data Management, Pharmacovigilance/Medical Affairs and Sourcing. Further to Roman's oversight of the aforementioned internal departments within SanaClis, Roman also plays a vital role in ensuring the implementation and continuous development of key operational strategies/objectives and thereby accomplishing the company's high standards and corporate goals.

14:00 – 15:00 CEST

SOLUTION FOCUS ROUNDTABLE 3:
What to look for in Real Time Monitoring Systems particularly useful for Clinical Trials

- **Monitoring Managed Services 24/7, more than visibility**
- **Sustainable management of Reverse Logistics when using Real Time Visibiliy**

Alex Guillen
Director of Sales - Life Sciences and Pharma Europe, Tive

TIVE

tive

ABOUT THE SPEAKER

Alex Guillen is an established executive with a proven record in global business and market development, with well-rounded experience in multicultural sales management and brand building. Alex has extensive experience and expertise in cold chain; as SME - Life Science and Pharma at Tive, Alex leads sales and business development within the company's rapid-growth Life Science division. Previously, Guillen served as a Board Member and leader of Corporate Strategy at SWITRACE S.A, a developer of temperature and humidity data loggers compliant to the Pharma and Biotech industries. Alex's extensive experience also includes serving as Global Cold Chain Director of Fisher Clinical Services, CEO of Escort Cold Chain Solutions SA, and Director for Commercial Operations for Novartis Vaccines.

END OF TRACK 1

TRACK 2:
STORAGE & DISTRIBUTION

Experts and professionals must pay particular attention to the supply chain's continuity and safety during periods of uncertainty. We'll be discussing how the pandemic has influenced the future of clinical trial logistics, as well as what techniques to explore to improve supply chain continuity, security, and overall logistical operations, as many organizations speed novel technologies into their development processes.

09:00 – 10:00 CEST

ROUNDTABLE 1:
Importer of Record (IoR Discussion)

- Requirements in different countries
- Current solutions being employed
- Advantages / Disadvantages between multiple IoR providers vs single provider

Kamal Amin
Head of Clinical Supplies Management
Galderma

ABOUT THE SPEAKER

Kama Aminl has over 15 years of experience in operational and technical roles in end-to-end supply chain (clinical and commercial) with quality focus, including manufacturing, procurement, leadership management in the life sciences, biotechnology, pharmaceutical and device industries. He manages a global team of supply chain specialists, training the next generation of Clinical Supplies Experts. He tries and instills a proactive culture and 'can-do' attitude for colleagues and challenge them to volunteer new ideas, resulting in increased operational efficiencies via simplification. He truly believes 'A team is much more likely to get to an optimized solution than an individual'. Kamal earned a BSc in Medicinal Chemistry, a PhD in Organic Chemistry and an MBA from the American Management Association.

14:00 – 15:00 CEST

SOLUTION FOCUS ROUNDTABLE 3:
How a Resilient Clinical Supply Chain can Overcome Some of the Most Challenging Atrocities in Our Lifetime - from Pandemics to War

- Explore the impact of covid-19 on the supply chain, what lessons have been learned and how can we turn these into new best practices
- Learn more on how despite war in Europe, SanaClis delivered upon its promise and commitment to patients and customers in Ukraine
- The significant role a network of strategically located depots play in overcoming past, present and future burdens to the clinical supply chain

John Murray
VP Global Business Development
SanaClis

SANACLIS

ABOUT THE SPEAKER

John Murray currently serves as Vice President Global Business Development at SanaClis, leveraging his extensive clinical and supply chain background across all therapeutic areas and phases of development to best serve our customers worldwide. In addition to the oversight of new and existing business, John is responsible for the identification of strategic partnerships (on a governmental, company or institutional level) and potential collaborations with companies seeking to further develop their pipeline. He is highly experienced in providing advice upon the possible areas of collaboration and to discuss how SanaClis's extensive CRO and supply chain service offering can assist in the realisation and successful execution of our customers projects.

16:00 – 17:00 CEST

ROUNDTABLE 4:
What will the future warehouse look like? 3, 5 or 10 years from now?

- Advance of Robotics?
- What has changed in the last 2-3 years? What lessons can we learn from the pandemic period?

Chris Wallace
Former Senior Vice President Supply Chain
Clover Biopharma

ABOUT THE SPEAKER

Chris Wallace has over 30 years' varied supply chain experience, having worked for several blue chip companies in a number of industries including 3 rd party logistics services, automotive, medical device, nuclear fuels and biotech/pharmaceuticals. Originally from the UK but now based in Switzerland, he has been involved in life science - biotech/pharmaceuticals & medical device - for the last 20 years of his career and has latterly been SVP Global Supply Chain at Clover Biopharmaceutical. He has developed, implemented and managed global healthcare supply chain strategies and operations on 6 continents. This has included different set-ups in multiple countries, including many in the Emerging Markets as well as the developed world. Recently he has established the supply chain function in a biotech start up and successfully built the cross functional team to support the launch of a new vaccine. Chris has a degree in economics from Manchester University, an MBA from Aston University and a postgraduate diploma from London University. In his spare time he plays golf badly and loves to sample Italian red wines!

END OF TRACK 2

TRACK 3:
PACKAGING & LABELLING

What impact does the introduction of new medicine formulations have on packaging and labeling trends? Because the sector is undergoing fast change, new packaging and labeling options have been found, and we will be addressing critical areas such as shorter lead times, improved accuracy, increased convenience, and the flexibility of new procedures.

16:00 – 17:00 CEST

ROUNDTABLE 4:
Primary container labeling requirements in relation to Expiry Dating (EU regulations 536/2014)

- Implementation and use of true JIT and its implications
- Pro/Cons of using booklet vs single panel labels

Kamal Amin
Head of Clinical Supplies Management
Galderma

ABOUT THE SPEAKER

Kama Aminl has over 15 years of experience in operational and technical roles in end-to-end supply chain (clinical and commercial) with quality focus, including manufacturing, procurement, leadership management in the life sciences, biotechnology, pharmaceutical and device industries. He manages a global team of supply chain specialists, training the next generation of Clinical Supplies Experts. He tries and instills a proactive culture and 'can-do' attitude for colleagues and challenge them to volunteer new ideas, resulting in increased operational efficiencies via simplification. He truly believes 'A team is much more likely to get to an optimized solution than an individual'. Kamal earned a BSc in Medicinal Chemistry, a PhD in Organic Chemistry and an MBA from the American Management Association.

END OF TRACK 3

Event Day

TRACK 4:
GLOBAL NETWORKS

The go-to approach for patient-centric tactics has traditionally been direct-to-patient models. Companies have been implementing DTP techniques to assist and broaden the reach of supply chain strategies in the last year, indicating an increase in demand. This track emphasizes the necessity of collaborating with partners that can provide global network solutions to aid in the safe distribution of pharmaceutical items to patients.

09:00 – 10:00 CEST

ROUNDTABLE 1:
Challenges in sourcing comparators

- Different sourcing strategies
- Challenges with import permits depending on information on manufacturing site address
- Direct to site solutions for comparators

Niklas Mattsson
Director Comparator Management
MSD

ABOUT THE SPEAKER

Niklas Mattsson has a MSc in Mechanical Technology from Chalmers University of Technology and has experience in medical devices and clinical supply in the pharma industry. Since 2004 he has held different roles in Comparator Management at wholesalers, a CMO and MSD. Currently he is Director, Project Management, in MSDs Global Clinical Supply located in Schachen, Luzern.

11:00 – 12:00 CEST

SOLUTION FOCUS ROUNDTABLE 2:
The impact of the war on clinical trial supply

- The changing clinical trials map, and change accelerated by Russia's invasion of Ukraine
- How to mitigate risk with new supply chain design
- Opportunities to reach additional patient populations, while improving cost and efficiency

OXIMIO - THE SMO GROUP

Zayheda Khan
Director, Commercial & Procurement
Oximio

ABOUT THE SPEAKER

Zayheda Khan leads Commercial and Procurement, responsible for the sales and account management team, and for the procurement of medicinal products, clinical supplies and equipment. Zayheda has more than 20 years' experience within clinical trials, including roles in study programme management, account management and sourcing, contracts and proposals for a range of organisations including manufacturers and CROs. Zayheda holds a PhD in Endocrine Pharmacology from the University of Bradford.

14:00 – 15:00 CEST

SOLUTION FOCUS ROUNDTABLE 3:
The clinical trial potential of sub-Saharan Africa

- Overview of the growing market – countries, indications, and sponsors
- Opportunity for future development – disease burden per country, infrastructure availability
- An exploration of different logistics schemes

OXIMIO - THE SMO GROUP

Rob van den Bergh
Regional Director, Africa
Oximio

ABOUT THE SPEAKER

Rob van den Bergh is Regional Director, sub-Saharan Africa at Oximio, which includes operations in South Africa and Kenya. Both are licensed pharmaceutical distribution warehouses, specialising in global clinical trial supply procurement, comparator sourcing, repackaging, storage and distribution. Rob entered the clinical trial logistics market in 2002 and continues to build and maintain mutually beneficial relationships with local and international sponsors, manufacturers, and other key study stakeholders including regulators and CROs.

16:00 – 17:00 CEST

ROUNDTABLE 4:
Air Freight Temperature Controlled Logistics for Pharma Products

- How standards and certifications improve quality and reduce risk for airfreight shipments of Pharmaceuticals

Sonia Ben Hamida
Head of Special Cargo Operations, Safety and Security
International Air Transport Association (IATA)

ABOUT THE SPEAKER

As Head of Special Cargo at the International Air Transport Association (IATA), **Dr Sonia Ben Hamida** leads the development of the special cargo agenda, delivering standards, business processes, and solutions for the air cargo supply chain related to the transport of live animals, perishables, and temperature-sensitive cargo, and all other special cargo. Prior to joining IATA, Sonia held several roles in France where she spent 8 years driving innovation in the aerospace industry. She is also a lecturer on innovation management at EPFL and the University of Geneva.

END OF TRACK 4

TRACK 5:
DIRECT TO PATIENT/DECENTRALIZED TRIALS

Experts are seeking methods to work together in order to move forward with a more patient-centered strategy. Much before the outbreak, studies were leaning toward more decentralized trials, but the model has grown even more since the virus emerged. Discover how revised logistics strategies and home health care solutions help trials stay on schedule.

09:00 – 10:00 CEST

ROUNDTABLE 1:
Examining the different types of direct delivery of medicines that are feasible today

- Review the important factors to take into account while using these models
- Are there any blocking points?
- How do these techniques comply with the current regulatory set up?

Nigel Cryer
Global Audit Head, Global Quality Inspection & Continuous Improvement
Sanofi

ABOUT THE SPEAKER

Nigel Cryer has over 25 years experience of technical, managerial and quality in the Life Science industry. During this time he has gained in depth knowledge of Logistics, Biotech manufacture, Active Pharmaceutical manufacture, Oral dosages, Toxicology and Pharmacovigilance. His areas of expertise include Quality Management, Quality systems, Sterility Assurance, Data Integrity, Regulatory compliance, Lead auditing, inspection preparation, Inspection hosting, Inspection readiness and recovery with inspectorates including FDA, SwissMedic, ANSM, MHRA, ANVISA and Germany. He has worked with global companies such as AstraZeneca, MSD (Merck & Co), DHL Life Sciences, Roche, Johnson & Johnson and Sanofi. He has developed local, national, regional and global logistics strategies alongside top 30 life science/ pharmaceutical/ biotech companies. Nigel has prepared and undertaken recovery programs after inspections, care of FDA inspections and CAPA closure, along with a Chinese Pharmacopiea project to achieve product launches ahead of time in China and led the Data Integrity program at several sites and companies. He also has experience in CMO/CDMO manufacturing in specialty companies such as Norgine and NextPharma. Initially he was educated as a Chemist & Analytical Chemist and as a Qualified person. Notable achievements include being a leader for ISPE in Commissioning and Qualification, Chairman for the PDA global introduction of ICHQ7, Chairman of APIC-Cefic, validation of the "Shake test" to identify frozen product and distributing 2.5 m malaria nets in Kenya on behalf of UNICEF."

11:00 – 12:00 CEST

SOLUTION FOCUS ROUNDTABLE 2:
Direct-to-Patient logistics in Europe: how to manage regulatory variances per country

- The regulatory nuances: an overview of key differences per country
- Different logistics schemes for optimum efficiency
- First-hand evidence – what works, and what doesn't

Gal Alterovich
Director, Strategic Services & Alliances
Oximio

OXIMIO - THE SMO GROUP

ABOUT THE SPEAKER

Gal Alterovich leads the Strategic Services and Alliances at Oximio (previously SMO Group) which includes the strategy and development of emerging logistics solutions to support advanced therapies, decentralised trials and patient-centric services. He has extensive experience in the field of clinical trials, including end-to-end regulatory, financial, commercial, legal and compliance activity to ensure that patients receive the right product, at the right time.

Event Day

14:00 – 15:00 CEST

SOLUTION FOCUS ROUNDTABLE 3:
How to make more sustainable choices with passive cold chain packaging systems that don't cost the earth

- What is your focus on sustainability today with respect to temperature controlled supply chain? Where are the quick wins?
- Re-use vs Single use packaging and the place for kerbside recycling of pharmaceutical shipments considering sustainability, performance, and costs?
- Thoughts on how to transition from the current state into a more sustainable temperature controlled supply solution?
- Contracting out cold chain services and activities considering sustainability, performance, and costs.
- How do you measure the success of your sustainability program with respect to temperature controlled supply?

Paul Terry
Director, Sales & Marketing
Peli BioThermal

PELI BIOTHERMAL

ABOUT THE SPEAKER

Paul Terry joined the business as Sales and Marketing Director - EMEA for the Peli BioThermal in early 2013. With over 20 years experience of commercial sales; sales team management and applying strong expertise in long-term strategic planning, Paul has been a welcome addition to the Peli BioThermal business. Prior to joining Peli BioThermal, Paul has spent the last 10 years working within the paper and packaging industries including working for SCA Packaging as Sales and Marketing Director Asia leading the sales and marketing function of a $300m turnover. Paul spent time focusing on the development of sales strategy where he successfully saw a sales increase year on year. Previous to this Paul held various positions as European Strategic Account Director, Strategic Account Controller and Business Development Manager for SCA Packaging, Coca-Cola and Mobil Oil. Paul has worked for a number of years in both continental Europe and Asia and brings with him global account management skills and experience of complex supply chains. Paul is now living in Banbury, Oxfordshire with his young family. Outside of work Paul enjoys outdoor sports whenever time permits and has recently taken up amateur astronomy.

END OF TRACK 5

END OF Clinical Trial Supply Chain Strategy Meeting Europe 2022
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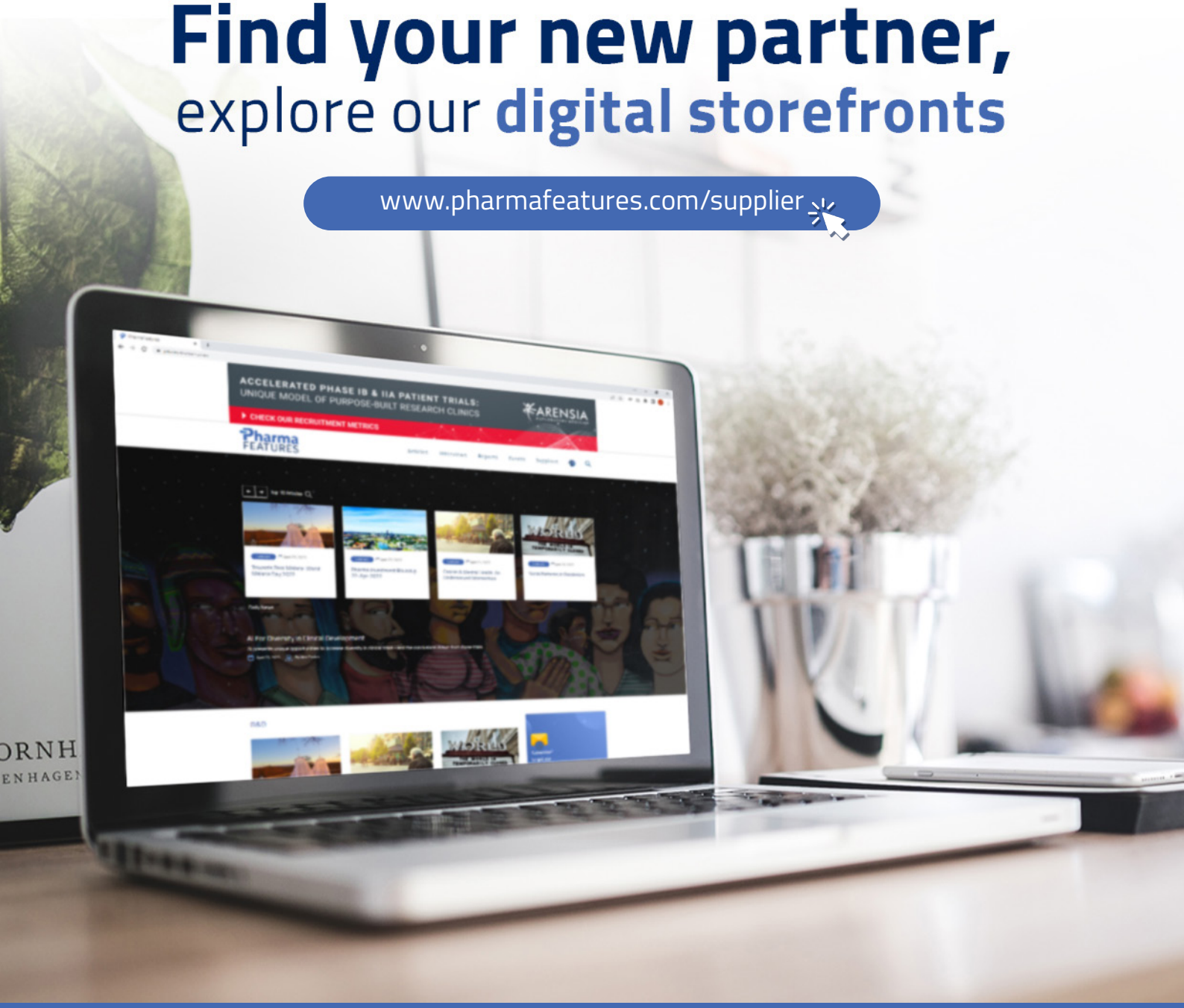

Contact us to discuss how we can help generate growth for your business.

Jamie McBarek - Commercial Director
jmcbarek@proventainternational.com

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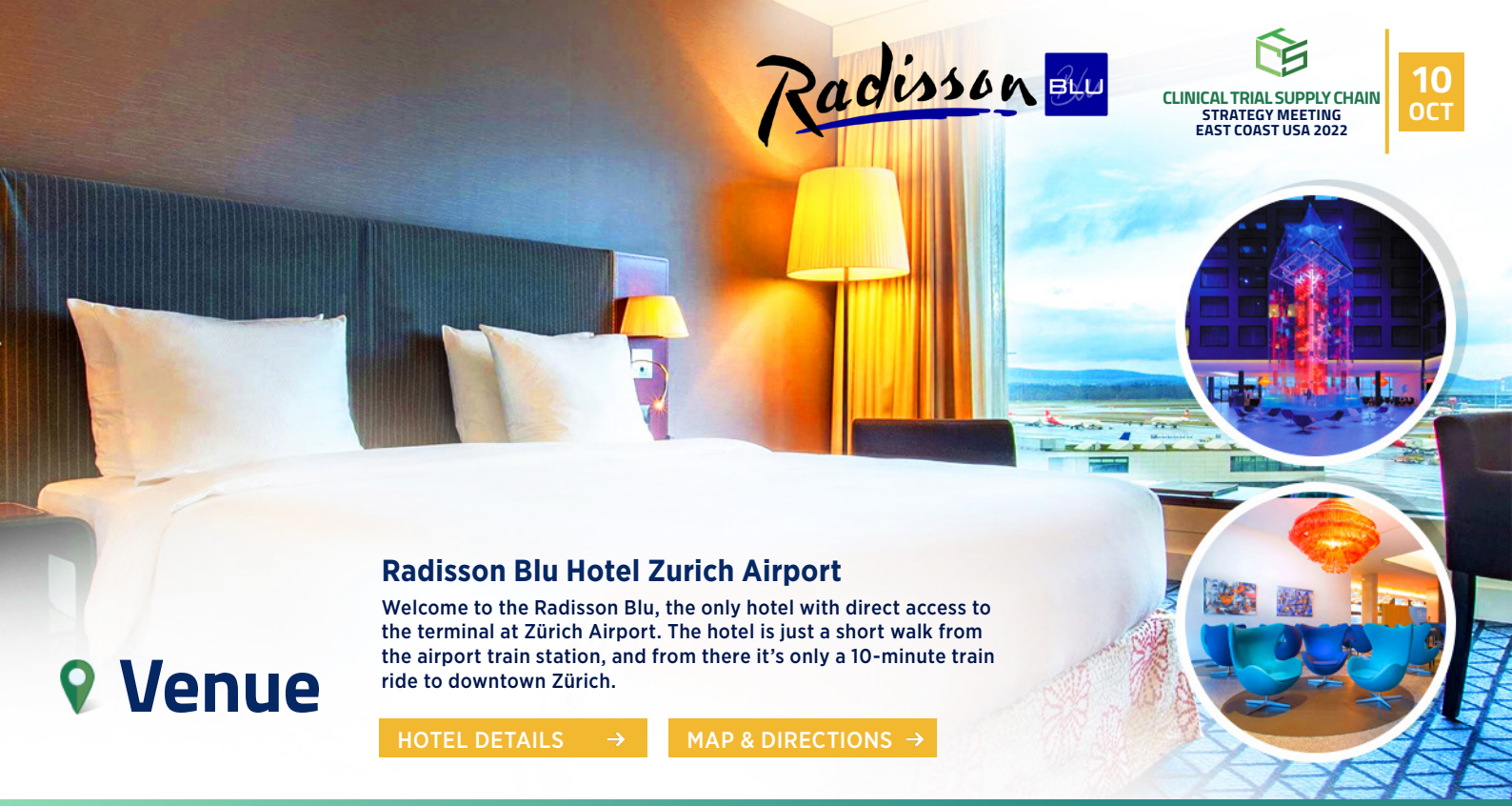

CLINICAL TRIAL SUPPLY CHAIN
STRATEGY MEETING
EAST COAST USA 2022

10 OCT

Venue

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Strategy Meeting Zurich and Boston

Zurich - Europe

OCT 10 MON — CLINICALOPERATIONS
Clinical Operations Strategy Meeting 2022
Radisson Blu Hotel Zurich Airport

OCT 10 MON — CLINICALTRIALSUPPLYCHAIN
Clinical Trial Supply Chain Strategy Meeting 2022
Radisson Blu Hotel Zurich Airport

OCT 11 TUE — BIOMANUFACTURING
Biomanufacturing Strategy Meeting 2022
Radisson Blu Hotel Zurich Airport

OCT 11 TUE — CELLANDGENETHERAPY
Cell & Gene Therapy Strategy Meeting 2022
Radisson Blu Hotel Zurich Airport

OCT 12 WED — REGULATORYAFFAIRS
Regulatory Affairs Strategy Meeting 2022
Radisson Blu Hotel Zurich Airport

OCT 12 WED — CHEMISTRYMANUFACTURINGCONTROL
CMC Strategy Meeting 2022
Radisson Blu Hotel Zurich Airport

OCT 13 THUR — MEDICINALCHEMISTRY
Medicinal Chemistry Strategy Meeting 2022
Radisson Blu Hotel Zurich Airport

Boston/Cambridge MA - US East Coast

NOV 08 TUE — ONCOLOGY
Oncology Strategy Meeting 2022
Le Meridien Cambridge

NOV 09 WED — CLINICALOPERATIONS
Clinical Operations Strategy Meeting 2022
Le Meridien Cambridge

NOV 10 THUR — REGULATORYAFFAIRS
Regulatory Affairs Strategy Meeting 2022
Le Meridien Cambridge

NOV 14 MON — DRUG DISCOVERY BIOLOGY
Drug Discovery Biology Strategy Meeting 2022
Le Meridien Cambridge

NOV 15 TUE — MEDICINALCHEMISTRY
Medicinal Chemistry Strategy Meeting 2022
Le Meridien Cambridge

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